

MINUTES
EXECUTIVE BOARD MEETING
APRIL 15, 2014
TRINITY UNITED METHODIST CHURCH

Executive Board Attendance

Robert Barlow	Mike Hausch	Jim Sholl
Donna Buss	Joe Henning	Rev. Mark Spring
Bill Daniels	Greg Humphrey	Ron Teater
Tom Dickerson	Jeff Kennedy	Carolyn Weyer
Bob Dickson	John McKillip	Stephen Weyer
Greg Dreyer	Jon Manley	Kent Williams
Sarah Fernandez	Kevin Mineart	
Jack Freiburg	Bill Paxton	

Other Attendance

Mike McCarthy	Scott Thiessen	Carm Walgamott
Gary Mertz	Rosanna Voss	

Father Spring offered an invocation at 6:20 p.m. Buffet dinner was served. Bob Dickson called the meeting to order at 6:45 p.m.

Action Items:

- ◆ MOTION (by Bill Daniels, seconded by Greg Humphrey) TO APPROVE THE NOMINATING COMMITTEE REPORT AS PRESENTED BY JOHN MC KILLIP RECOMMENDING FOR ELECTION AS COUNCIL MEMBERS-AT-LARGE THE FOLLOWING: GREG DREYER, WILL DURYEA, SARAH FERNANDEZ, JACK FREIBURG, JIM SHOLL, JEFF SPEAR AND JEFF TERRY. Motion carried.
- ◆ MOTION (by Bill Daniels, seconded by Steve Weyer) TO APPROVE THE RECOMMENDATION OF THE NOMINATING COMMITTEE TO ELECT AS COUNCIL EXECUTIVE BOARD MEMBERS THE FOLLOWING: GREG DREYER, WILL DURYEA, SARAH FERNANDEZ, JACK FREIBURG, JIM SHOLL, JEFF SPEAR AND JEFF TERRY. Motion carried.
- ◆ MOTION (by Kevin Mineart, seconded by Joe Henning) TO APPROVE THE RECOMMENDATION OF THE NOMINATING COMMITTEE TO ELECT AS COUNCIL OFFICERS THE FOLLOWING: GREG DRYER AS VICE PRESIDENT OF PROPERTIES AND SARAH FERNANDEZ AS VICE PRESIDENT OF MARKETING. Motion carried.
- ◆ MOTION (by Steve Weyer, seconded by Ron Teater) TO APPROVE THE MINUTES OF THE DECEMBER 17, 2013 EXECUTIVE BOARD. Motion carried
- ◆ MOTION (by John McKillip, seconded by Carolyn Weyer) TO ACCEPT THE TREASURER'S REPORT AS PRESENTED. Motion carried.
- ◆ MOTION (by Steve Weyer, seconded by Jack Freiburg) TO APPROVE PROPERTY HUNTING USAGE PROPOSAL AT CAMP EASTMAN FOR ONE YEAR AT A TIME. Motion carried.
- ◆ MOTION (by Bill Daniels, seconded by Mike Hausch) TO APPROVE THE ESTABLISHMENT OF A DEFERRED MAINTENANCE FUND WITHIN THE CAPITAL FUND FOR THE

REPLACEMENT OF DEPRECIABLE ASSETS BY TRANSFERRING 75% OF THE SURPLUS FROM THE FISCAL 2013 OPERATING FUND TO THE FUND WITH THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS OF THE COUNCIL AS THE COMMITTEE THAT WILL DETERMINE WHAT REPLACEMENTS AND PRIORITY OF REPLACEMENTS TO THE BOARD OF DIRECTORS OF THE COUNCIL BEFORE ANY EXPENDITURES ARE MADE FROM THE FUND. Motion carried.

- ◆ MOTION (by Bill Daniels, seconded by Ron Teater) TO APPROVE ADOPTION OF A PERMANENT RESOLUTION TO ESTABLISH A DEFERRED MAINTENANCE FUND WITHIN THE CAPITAL FUND FOR THE REPLACEMENT OF DEPRECIABLE ASSETS BY TRANSFERRING 75% OF THE SURPLUS AFTER THE TRANSFER OF MEMORIAL GIFTS, FORESTRY REVENUE AND OTHER RESTRICTED FUNDS FROM EACH FISCAL YEAR'S OPERATING FUND TO THE DEFERRED MAINTENANCE FUND WITH THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS OF THE COUNCIL AS THE COMMITTEE THAT WILL DETERMINE WHAT REPLACEMENTS AND PRIORITY OF THE REPLACEMENTS TO THE BOARD OF DIRECTORS OF THE COUNCIL BEFORE ANY EXPENDITURES ARE MADE FROM THE DEFERRED MAINTENANCE FUND. Motion carried.

Report Items:

- ◆ Nominating Committee Report (John McKillip): John reported on the Nominating Committee for Dennis Gorman. The committee has been meeting telephonically every two weeks since January. The Nominating Committee recommends for election as Council Members-at-Large the following: Greg Dreyer, Will Duryea, Sarah Fernandez, Jim Sholl, Jeff Spear and Jeff Terry; as Council Executive Board Members the following: Greg Dreyer, Will Duryea, Sarah Fernandez, Jim Sholl, Jeff Spear and Jeff Terry; and, as Council Officers the following: Greg Dreyer as Vice President of Properties and Sarah Fernandez as Vice President of Marketing.
- ◆ Treasurer's Report (Bill Daniels): Bill reported FOS is at \$107,000, budgeted at \$131,000 and last year at \$141,000 due to a late start this year with about \$37,000 behind last year. Foundations & Trusts already over year-end. Sales & Supplies showing net budget for the year. Camp Revenue is above budget; about \$8,000 behind this time last year due to Saukenauk Scout Reservation hunting revenue. Total Support is behind due to FOS and hunting revenue. On the Expense Side, Total Program & Other Supplies is about \$3,000 under budget but significantly behind last year principally due to Jamboree. Most other expenses are all under. Bottom line is \$12,491 positive as compared to \$3,849 loss budgeted and \$61,877 loss last year due to Jamboree. Balance Sheet (Statement of Financial Position) shows Inventory is up and Deferred Activity Expense of \$23,000 due to Philmont. Custodial Accounts due to Activities going to FOS. Bill also gave a Credit/Debit Card report. Many transactions are being designed to be paid online. Blackbaud online service charges another 2.5% which increases our charge to 5.25-5.75%. Instead of charging an extra fee, we need to build it in to our budgeted net. Kent Williams suggested checking into other credit card processing companies to save money.
- ◆ Board Resignation (Bob Dickson): Bob reported that Donna Andrews tendered her resignation and Donna Buss has agreed to temporarily act as Council Commissioner.
- ◆ Property Hunting Usage at Camp Eastman (Bob Dickson):
 - “In order to help offset the budgeted line item, please consider the following proposal for Camp Eastman.
 - “ * Outfitter will hunt Monday through Thursday only during bow season
 - “ * Plus hunt the following firearm seasons
 - November 21-23, 2014
 - December 4-7, 2014

○ December 12-14, 2014

- “ * With usage of Eastman Lodge during firearm seasons
- “ * At a cost of \$6,000”

Discussion ensued. Steve Weyer thinks it is a good idea. Kevin Mineart stated the weekends of firearm season were never rented out.

- ◆ Deferred Maintenance Resolution (Bill Daniels): Bill reviewed the reasoning behind this. In 2012, the Board approved and adopted a one-year deferred maintenance fund. Motion #1 is identical to 2012, but changed the year to 2013. Pre-audit bottom line is \$106,000; could transfer about \$70,000 to \$75,000. This takes care of the year just ended.

“WHEREAS, it is the best interest of the Mississippi Valley Council (the “COUNCIL”) to establish a Deferred Maintenance Fund for the replacement of depreciable assets, and

“WHEREAS, the COUNCIL expects to end fiscal year 2013 with a surplus in the Operating Fund after the transfer of memorial gifts and forestry revenue to the Capital Fund and/or the Endowment Fund (the “SURPLUS”).

“NOW THEREFORE, BE IT RESOLVED:

- “1. The COUNCIL shall establish a Deferred Maintenance Fund (the “FUND”) within the Capital Fund (also known as Fund 2) for the replacement of depreciable assets.
- “2. The COUNCIL shall transfer 75% of the SURPLUS from the fiscal 2013 Operating Fund to the FUND.
- “3. The Executive Committee of the Board of Directors of the COUNCIL shall be the committee that will determine what replacements and the priority of the replacements to the Board of Directors of the COUNCIL before any expenditures are made from the FUND”

Motion #2 creates a permanent resolution rather than an annual resolution.

“WHEREAS, the Mississippi valley Council (the “Council”) has previously adopted resolutions to transfer 75% of the surplus of the Operating Fund for fiscal years 2012 and 2013 to a Deferred Maintenance Fund within the Capital Fund, and

“WHEREAS, it is in the best interest of the Council to adopt a permanent resolution rather than an annual resolution,

“NOW THEREFORE, BE IT RESOLVED:

- “1. The COUNCIL shall establish a Deferred Maintenance Fund within the Capital Fund (also known as Fund 2) for the replacement of depreciable assets.
- “2. The COUNCIL shall transfer 75% of the Surplus (after the transfer of memorial gifts, forestry revenue and other restricted funds) from each fiscal year’s Operating Fund to the Deferred Maintenance Fund.
- “3. The Executive Committee of the Board of Directors of the COUNCIL shall be the committee that will determine what replacements and the priority of the replacements to the Board of

Directors of the COUNCIL before any expenditures are made from the Deferred Maintenance Fund.”

It was recommended that the Council create a short-term investment/endowment and better manage this cash. It was also recommended the tell Ryan Barnes, Accountant, to make a separate line item for this.

- ◆ Commissioner/Journey to Excellence Report (Donna Buss): Donna reported the Finance Group has a problem in Fundraising which is Bronze level, Fiscal Management is Gold level. Membership won't see catch-up until August. Unit Service has UVTS (Unit Visit Tracking) at Silver level. VOS (Voice of the Scout) is improving in percentage of email addresses. Council Leadership still has several hoops to jump through. Unit Leadership is about where we were. Bill Daniels reported we are #10 of 11 Councils in the Area. Every Council is down as far as registered youth. Percentage of youth served, we are at 10.1%, which ranks us #2 in the Area, with Area at 8.1% and National at 10.3%.
- ◆ District Chair Reports:
 - Robert Barlow reported for River Valley District. Rocky start. Lost District Commissioner about 1 ½ months ago. One of the biggest concerns is getting committees fully staffed. Currently have 584 youth as compared to 609 last year. New Crew in May with 13 youth. 39 Traditional units. A lot of misconceptions of what is expected. Trying to redirect expectations so no one individual is doing most of the work. Noticing a “burned-out attitude”. Trying to make Scouting fun.
 - Jon Manley reported for Shoquoquon District. Currently have 726 youth registered, which is about 5.5 decrease; about 42 Scouts away from being even with last year. FOS is right at 48%. Pack Pilot Program recruited 10 pilots. Merit Badge Day on April 26th and Cubanapolis on April 26th. May 16th will be a Wine Event in Mount Pleasant.
- ◆ Summer Camp Report (Kevin Mineart): Kevin gave an update on the Boy Scout Summer Camp registrations:

SSR-1	147 Youth	37 Adults
SSR-2	155 Youth	37 Adults
CE-3 LDS Week	Pretty soft on LDS Week, a little short on minimum; want at least 50 youth, have 41 youth	
CE-4	162 Youth	61 Adults
CE-5	111 Youth	30 Adults
CE-6	130 Youth	72 Adults
- ◆ Properties Report (Greg Dreyer): Greg updated the Board on Properties. He and Joe Henning toured both camps and the Burlington Office today. Trying to bring both offices together under one building. The Quincy Office is not large enough. Could possibly add on to the Quincy Office or find a different location all together. The Quincy Office is not zoned properly. Trying to get zoned to light commercial. The issue was tabled by the Aldermen due to neighbors' concerns. Possibly a 4,000 square-foot expansion. Parking is an issue. Try to get with City Council members to get zoning started again. Try to work out agreement with neighbor business regarding parking. Looking throughout Quincy for another property that would suit our purposes. Donna Buss suggested looking for property in a central location of the Council to locate the Service Center. Joe Henning stated this would be a third property. Donna Buss stated we definitely need a Scout Shop in both ends of the Council.
- ◆ Scout Executive's Report: Gary Mertz reported that the JTE management side, the Council needs to complete assessments, etc. Tomorrow, Rosanna will turn on the Board Self-Assessment. We will have two weeks to complete. A couple new things for the Council this year. Trailblazer Program, with Scott Thiessen as Staff Advisor, the Council has partnered with US Sportsman's

Alliance. This event will be held at Saukenauk Scout Reservation and will highlight our property and Scouting. It is a community event and may be pushed back to Fall. Sporting Clays will be held on Wednesday, May 14th at Harpole’s Heartland Lodge with Kristie Lee Cook as our guest this year. Still need volunteers, but we are full on participants. Two Wine Events coming up, one on April 25th in Ursa and the other on May 16th in Mount Pleasant. NYLT Extreme! Is a high-adventure-based program for older youth. Council Camporee will be held September 19-21 at Smokin’ Guns Hunting Lodge near Hamilton. 2nd Annual “Are You Tougher Than a Boy Scout?” Golf Outing will be September 27th in Camp Point.

- ◆ Council President’s Report: Bob Dickson stated the Strategic Plan Committee is being chaired by Steve Weyer. Anyone who has questions should contact Steve Weyer, Bob Dickson, John McKillip, or Gary Mertz. Don’t want to lose sight of this and that it doesn’t go on the shelf for five years and we forget about it. Bob also stated he was shocked about the passing of long-time Scouter, Gregg Golemo. He reported the Wake will be Sunday after 3:00 p.m. with the family being present from 4:30 to 7:30 p.m. at Lamporte Funeral Home in Hamilton. The Catholic Rosary will be prayed at 7:30 p.m. Funeral Mass will be at 10:00 a.m. Monday at St. Mary’s Catholic Church in Hamilton.
- ◆ Charter Review (Mike McCarthy, Area Director and Carm Walgamott, Area Commissioner): Mike stated the PowerPoint presentation used Councils that are similar in our demographics and size for comparison. He stated *Journey to Excellence* (JTE) is a constant moving benchmark. The top 10% Councils become the benchmark for the next year. Membership Growth to be Gold. When looking at New Permanent Endowment Gifts, only cash gifts received are recognized, not estate gifts. The Net Debt Position-Total All Funds slide is a great picture of our financial health. Carm reviewed the Membership side of JTE. He stated the most successful Councils that are growing have volunteers with ownership of membership. Boy Scout Membership should be of concern because we have had a decline since 2009. Venturing Membership has had quite a drop from 2009 to 2013. Boy Scout Retention is fairly steady. JTE-Program, our Council was way over goal and did really well. Cub Scout Camp Attendance has an upward trend and great numbers. Council has 63.6% attendance, with National average of 55%. Boy Scout Long Term Camp Attendance is another great number with Council’s 83.1% attendance. Net Operating/Camping Surplus (Deficit) both numbers are in the positive category. Community Service Hours per Member took a huge jump. This is great PR for both the Council and BSA. Units per Commissioner, our Council is #2 Nationally at 1.9 units:commissioners which blew everybody out of the water. Units visited six or more times, our Council is #1 in the Region and about #4 or #5 Nationally. Leadership & Governance, our Council is doing all the right things. 2014 JTE Projection shows we are well on track for Gold in 2014.

Meeting adjourned at 8:35 p.m.

Respectfully submitted,

Gary S. Mertz
Scout Executive

Attest: _____
Bob Dickson, Council President

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